



# Barhale

**Dennis Curran and  
Samantha Davis**

**All aboard our journey to being part  
of the next generation railway**



Pride  
Safety

Caring

Integrity

# Our Journey

Communication  
Trust  
TeamSpirit

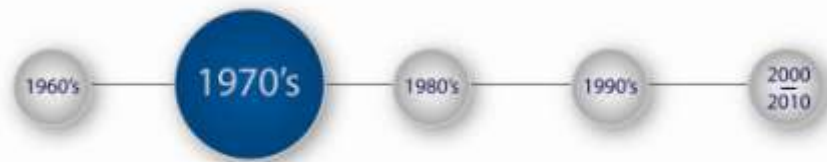


# 1960's





# 1970's





# 1980's



# 1990's



**1** The Journey

**2** Refocus on Rail

**3** Key Enablers

**4** Successes

# Improving Safety Performance

Company Monthly People-hours



2000 2002 2004 2006 2008 2010

# Need ~~Miss~~ Reporting and Closing the Loop

- Safety - 8000
- Profit - 3700
- Environmental - 1800






- 1 The Journey
- 2 Refocus on Rail
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# Improving Safety Performance





# Barhale Model

What Barhale People do in Partnership with our customers and supply chain





1 The Journey

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# Communicating the Model

- Engaging the Workforce
- The Barhale Challenge

**The Barhale MISSION**  
From Barhale Construction plc

**DO YOU WANT TO BET?**

**THREE PILLARS IS WAY AHEAD**

**WILL YOU BE THE ONE ASKED BY MR X?**

**Mission statement spells it out**

**Barhalenews**

**Key role again for Barhale in Anglian Water's programme**

**Making friends...**

**inside this issue**



1 The Journey

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# Barhale Model



**1** The Journey

**2** Refocus on Rail

**3** Key Enablers

**4** Successes

**2000-2010**





# Refocus on Rail



1 The Journey

2 Refocus on Rail

3 Key Enablers

4 Successes

## Transferable Skill Set

- Educated Experience in Delivering Cost Efficiencies Demanded by Regulated Industries
- Sustainability Model
- Collaborative Working
- Direct Employment and In-House Skills





# Alignment to CP4 Aspirations



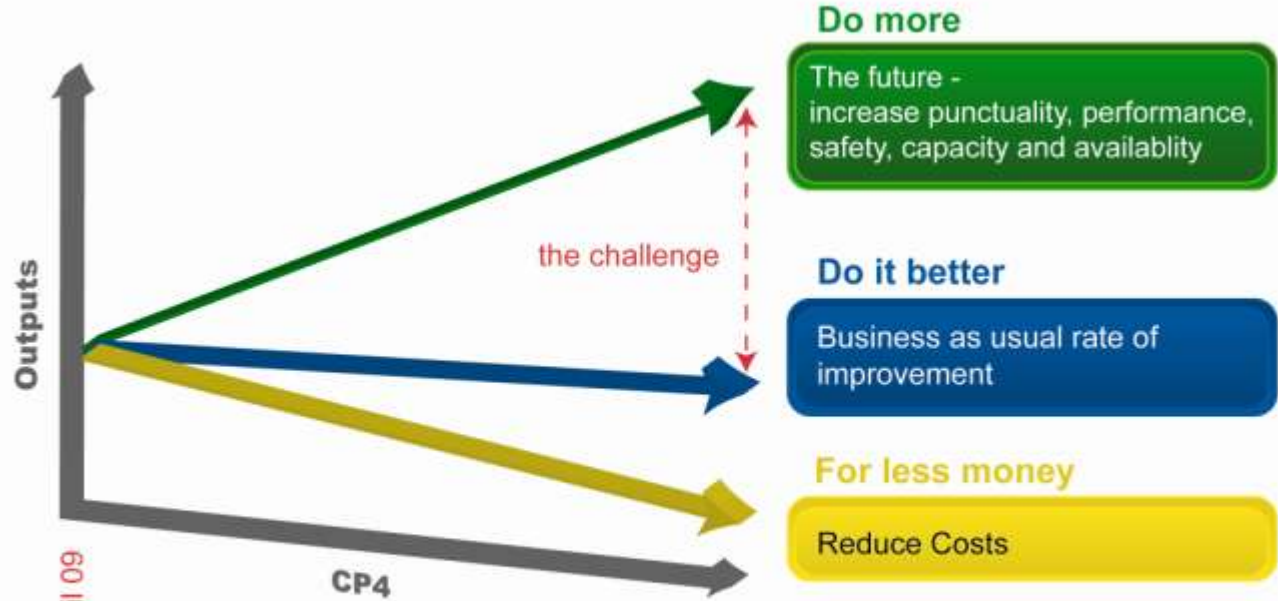
-  Being Developed
-  Developed



- 1 The Journey
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# The Need for Change

- The outputs required in CP4 and the future demands on the railway cannot be reached unless we change things



Network Rail supply chain key to meeting challenge



**Enablers and Challenges**



# Key Enablers / Challenges





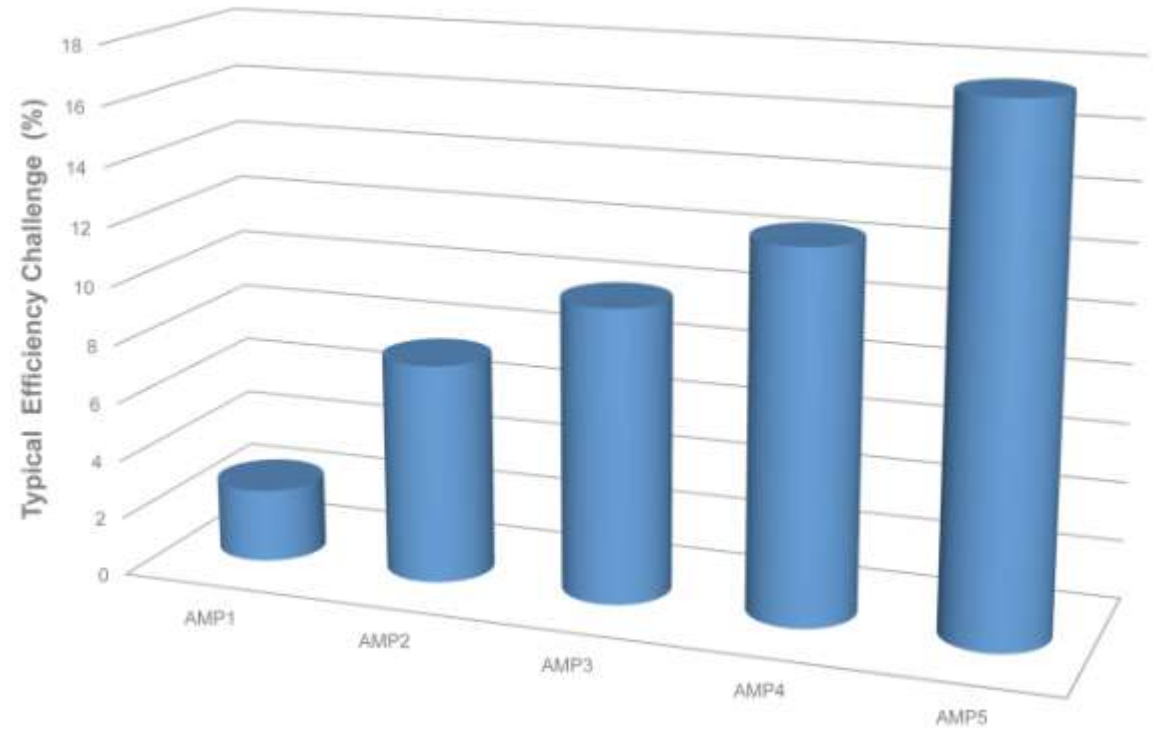
# Successes



- 1 The Journey
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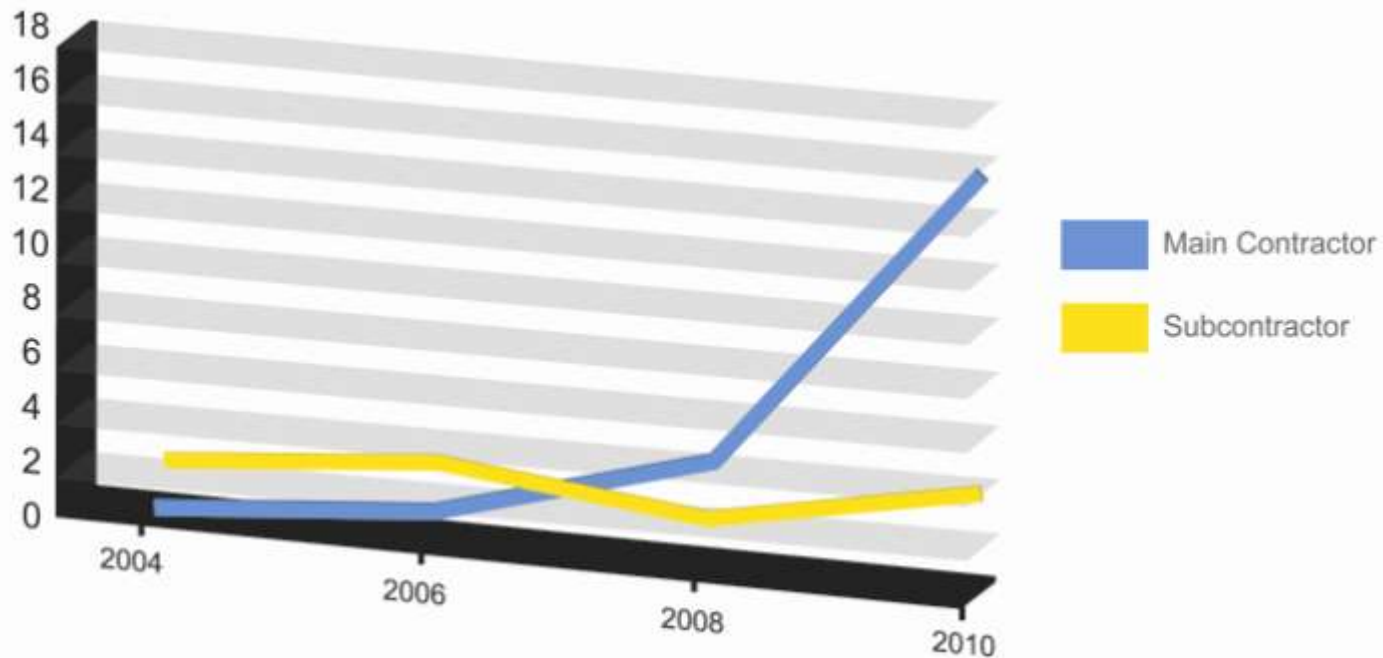
# Working Within Regulated Industry - OFWAT

Water Industry - Capex Efficiency Trend





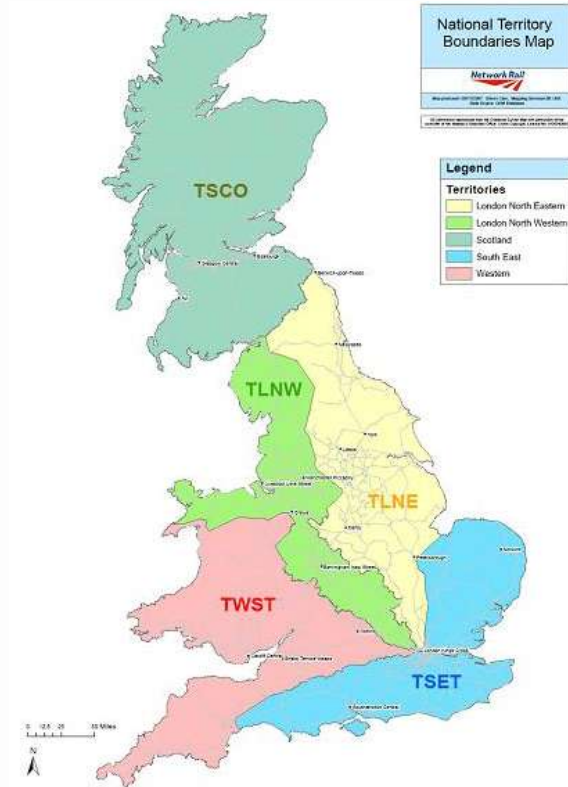
## Subcontractor to Main Contractor in Rail





# Achievements in Rail

- National in Rail
- Awarded Multi Asset Framework
- Zero AFR in Rail – (NR target is 0.175)





## Conclusion and Summary



**T E A M**  
Together Everyone Achieves More